

**Invitation for Bids**  
**Printing of Annual Report**  
**Moultonborough, NH**  
**June 28, 2012**

## **Addendum #1 Issued June 19, 2012**

**1.) There is NO change in the proposal due date!**

**2.) May we see the results from the last time that you bid this project?**

There are modest difference between this IFB and the 2009 IFB. However below are the results of the 2009 IFB. (See Exhibit A)

**3.) You have requested the use of offset printing. May we use “led” technology?**

We had requested samples from the person submitting this question and none were forthcoming. You may make a notation on your bid form that it is based on “led” technology and submit specific samples at that time and we will make a decision during our review process.

**4.) You must submit a copy of a recent document comparable to our Annual Town Report that you have printed for another customer within the last 3 years.**

**5.) You will find enclosed or attached a modified bid form to account for item 4 above.**

**PLEASE BE SURE TO MAKE NOTE OF THIS ADDENDUM ON YOUR PROPOSAL  
SUBMISSION FORM!**

**End**

## Exhibit A

Bid Tabulation  
 Annual Report Printing  
 Prepared 12/18/2009

	Goodway Group	Elan Publishing	Select Print Solutions	Wharf Industries	Ind. Color Press
Year 1	\$4,500.00	\$5,312.50	\$4,542.00	\$6,950.00	\$6,689.00
	See Note 4, 5		See Note 7	See Note 1, 2	
Year 2	\$4,500.00	\$5,471.88	\$4,883.00	\$6,950.00	\$6,789.00
Year 3	\$4,500.00	\$5,581.32	\$5,249.00	\$6,950.00	\$6,889.00
Total	\$13,500.00	\$16,365.70	\$14,674.00	\$20,850.00	\$20,367.00
Deduct SS	\$0.00	\$0.00	\$0.00	\$939.00	\$600.00
Net	\$13,500.00	\$16,365.70	\$14,674.00	\$19,911.00	\$19,767.00
Net w/color		\$16,365.70	\$16,924.00	\$21,261.00	\$19,767.00
Deduct TML	\$0.00	\$1,928.20	\$0.00	\$0.00	\$0.00
		See Note 6		See Note 3	
Net w/TML	\$13,500.00	\$14,437.50	\$16,924.00	\$20,850.00	\$20,367.00
Added Reports Per 50	\$100.00	\$200.00	\$210.00	\$278.00	\$272.00
Added Per Page (First Lot of 1,250)	\$100.00	\$100.00	\$70.00	\$62.50	\$85.00
References (Min. 5)	N	Y	Y	Y	N
Addendum	N	Y	N	N	Y

- Note:** 1. Want to Charge \$450 per 2 color pages in text  
 2. Want to be able to add for dramatic increase in paper  
 3. Want to Charge \$1,650 more for TML  
 4. Does NOT include color pages in text or a price.  
 5. Want to charge for proofing.  
 6. This is deduct for semi-concealed TML. Deduct a total of \$2,450 (Net \$13,915.70) for "Wrap" TML  
 7. Want to charge \$750/yr more for the two color pages.

**Town of Moultonborough  
Annual Town Report**

**Bid Form  
Revised 06/19/2012**

(Please Print or Type)

Name of Bidder: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Contact Person: \_\_\_\_\_

Telephone

Fax

\_\_\_\_\_

Email

**ATTENTION:**

Mr. Joel R. Mudgett, Chairman  
Board of Selectmen  
PO Box 139  
Moultonborough, NH 03254

Dear Mr. Mudgett:

Having examined the documentation provided with the subject Invitation for Bids the undersigned proposes to furnish all materials as requested in accordance with the subject documents.

The undersigned acknowledges Addenda # \_\_\_\_\_ (If none, write none).

If I am notified my proposal is accepted within forty five (45) days of the bids having been opened, I will execute a contract for the work within fourteen (14) days thereafter.

I propose to provide the specified services for each item as follows:

1.) Printing and Furnishing of the Annual Report for all three years.

1.) Year 1:

In numbers: \$ \_\_\_\_\_

In words: \_\_\_\_\_

2.) Year 2:

In numbers: \$ \_\_\_\_\_

In words: \_\_\_\_\_

3.) Year 3:

In numbers: \$ \_\_\_\_\_

In words: \_\_\_\_\_

2.) Printing and Furnishing of Additional Annual Reports (In Lots of 50 and Per Lots of 50)

In Numbers: \$ \_\_\_\_\_

In words: \_\_\_\_\_

3.) Inclusion of additional pages (Per Lot of 2 pages double side printed on 1 sheet)

In Numbers: \$ \_\_\_\_\_

In words: \_\_\_\_\_

4.) **Deduct** from Item 1 for the use of Saddle Stitching in lieu of Perfect Binding.

In Numbers: \$ \_\_\_\_\_

In words: \_\_\_\_\_

**OR**

4.) **Deduct** from Item 1 for the use of Twin Loop metal binding in lieu of Perfect Binding.

In Numbers: \$ \_\_\_\_\_

In words: \_\_\_\_\_

5.) **I have attached the response to Item #9 History and Experience**

Yes \_\_\_\_\_ No \_\_\_\_\_

6.) **I have attached an equivalent report printed within the last 3 years.**

Yes \_\_\_\_\_ No \_\_\_\_\_

I understand that the town reserves the right to reject any and all bids, and waive any minor or non-material informalities, if deemed to be in its best interests. I understand that the Town may hold my bid for forty five (45) days prior to awarding a contract.

I certify, under the penalties of perjury, that (1) I have had an opportunity to view the full bid package and am aware it was my responsibility to perform my own due diligence appropriate to submitting this proposal, (2) I am fully authorized to submit this bid, (3) I have not engaged in discussions, negotiations, or collusion with any person to determine what my bid will be and (4) that I, to the best of my knowledge and belief, have paid all taxes, fees, assessments, betterments or other municipal charges that I owe to the Town of Moultonborough or have a payment agreement in place or have filed an appeal over the same.

\_\_\_\_\_  
Signature of Bidder

\_\_\_\_\_  
Title of Bidder

Signed this \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.

Corporate  
Seal